

PRODUCT BROCHURE: THE AVITUS® BONE HARVESTER

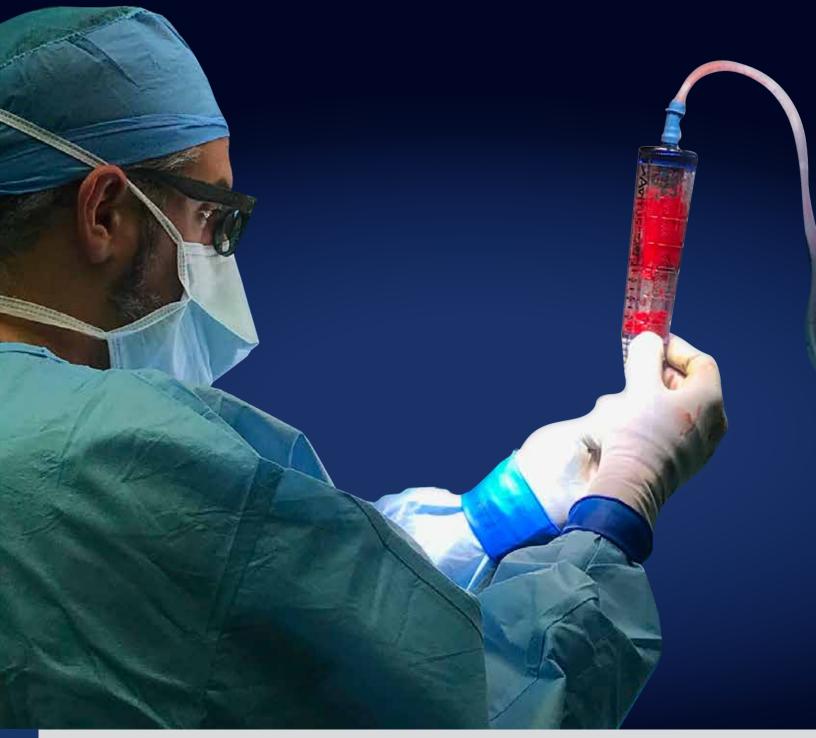
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The Avitus[®] Bone Harvester is a suction powered advanced bone & marrow harvesting technology that can harvest 5-50cc of cancellous bone graft and additional liquid marrow in minutes through a minimally invasive incision.

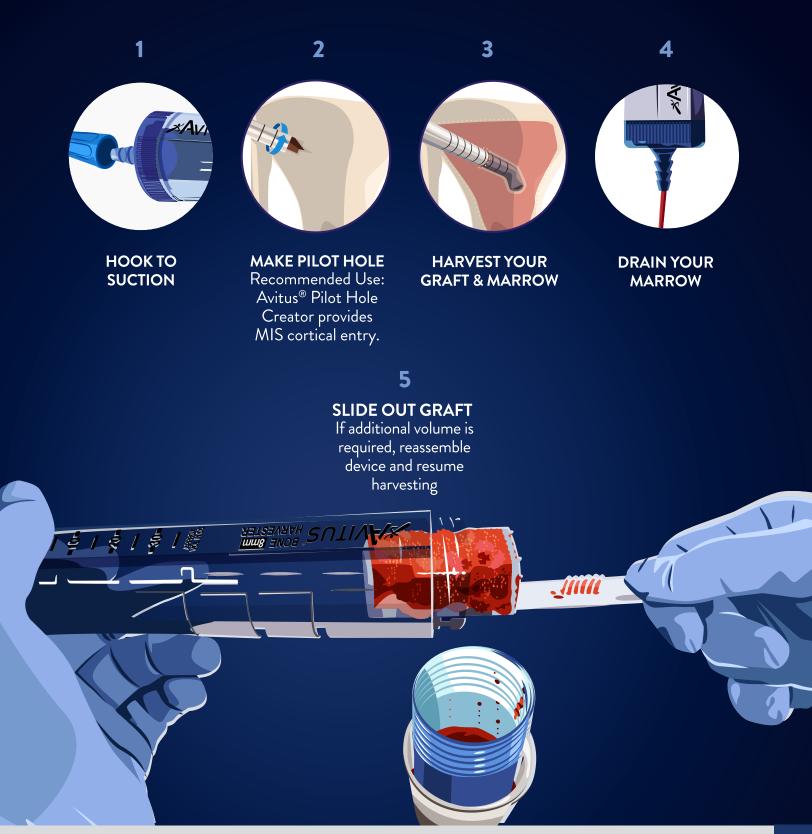
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the avitus[®] bone harvester

providing cost-savings while making it **your** standard

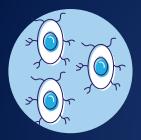


how it works



why choose cancellous autograft?

the only stand-alone graft option that offers the three pillars to bone remodeling and healing.^{1,2}



OSTEOCONDUCTIVE Provides a three-dimensional framework enabling ingrowth required for new bone formation ^{1,3}



OSTEOINDUCTIVE Recruits mesenchymal cells to differentiate into bone forming osteoblasts ^{1,3}



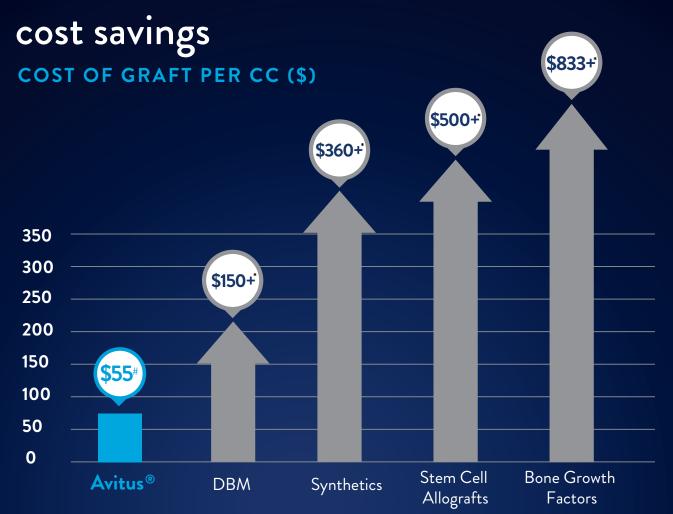
OSTEOGENIC Living elements in the graft that synthesize new bone formation^{1,3}

	Autogenous Cancellous Bone Graft	Bone Marrow	Allografts	DBM
Osteoconductive	++++	-	+	+
Osteoinductive	++	+/-	+/-	-/-
Osteogenic	+++	++	-	-
Immunogenicity	-	-	++	-

Abbreviations: ++++= strongest positive role; +++ = strong positive role; ++ = more positive role; + = weak positive role; - = no role; +/- = may play a role Table content adapted from Zipfel et al. and Gazdag et al.^{4,16}

The Avitus® Bone Harvester equips you with cancellous bone autograft & bone marrow for your patients.

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Based on 2023 national average pricing and average potential harvest volume of cancellous bone by the Avitus® Bone Harvester. * Pricing cost **does not** include added cost of BMAC (an additional \$2,000 charge) furthering the cost savings Avitus® technology can provide.

Volume of Biologics Replaced:	With the Avitus® You Save:	Savings Over 10 Cases:	Savings Over 100 Cases:
5cc	\$900+	\$9,000+	\$90,000+
10cc	\$3,400+	\$34,000+	\$340,000+
20cc	\$8,400+	\$84,000+	\$840,000+
30cc	\$13,400+	\$134,000+	\$1,340,000+

current options aren't cutting it



BIOLOGICS

Cost prohibitive Not autologous bone No CPT/RVU codes



CORING REAMER / TREPHINE

Limited harvest volume of 5cc^{5,6} Services only low volume graft procedures Does not harvest marrow Cannot replace Bone Marrow Aspirate Concentrate (BMAC) Additional cost for bone substitutes to extend limited volume





OPEN HARVESTING

Patient Morbidity¹⁰⁻¹⁴ Increased OR Time ~35mins^{14,15*} Secondary Invasive Incision¹⁰⁻¹⁴



BMAC & SCAFFOLD

Requires additional cost for scaffold Inferior to autologous cancellous bone⁹ Leaves the sterile field Requires additional technician to spin marrow

INTRAMEDULLARY REAMER

Time consuming harvest - ~30 min⁷ Requires irrigation, potentially reducing biologic activity⁸ Services only high volume graft procedures Lacks liquid marrow component

Avitus® Bone Harvester was not specifically studied in these references

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the avitus[®] bone harvester

the **only** complete minimally invasive autograft harvesting system

 Harvest up to 50cc of autogenous cancellous bone and additional non-diluted bone marrow in 5 minutes or less

• Service all procedural applications from large to small

 Replace bone substitutes, biologics and associated costs

• 1.5 cm incision

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references

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Refer to the device specific instructions for use for information on indications for use, contraindications, potential complications, warnings, and precautions.

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PATENTS: www.avitusortho.com/patents

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