

# PRODUCT BROCHURE: THE AVITUS® BONE HARVESTER

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The Avitus<sup>®</sup> Bone Harvester is a suction powered advanced bone & marrow harvesting technology that can harvest 5-50cc of cancellous bone graft and additional liquid marrow in minutes through a minimally invasive incision.

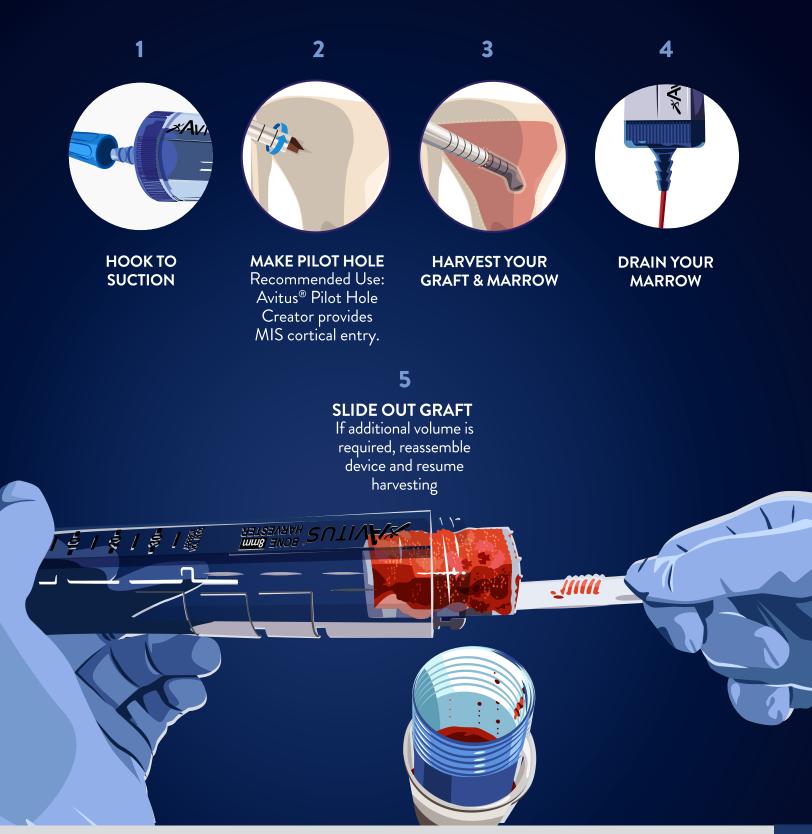
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# the avitus<sup>®</sup> bone harvester

providing cost-savings while making it **your** standard

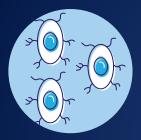


### how it works



# why choose cancellous autograft?

the only stand-alone graft option that offers the three pillars to bone remodeling and healing.<sup>1,2</sup>



OSTEOCONDUCTIVE Provides a three-dimensional framework enabling ingrowth required for new bone formation <sup>1,3</sup>



OSTEOINDUCTIVE Recruits mesenchymal cells to differentiate into bone forming osteoblasts <sup>1,3</sup>



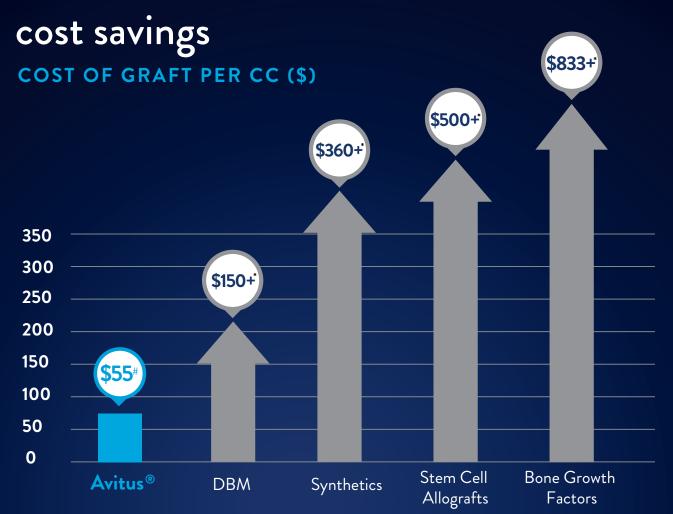
OSTEOGENIC Living elements in the graft that synthesize new bone formation<sup>1,3</sup>

	Autogenous Cancellous Bone Graft	Bone Marrow	Allografts	DBM
Osteoconductive	++++	-	+	+
Osteoinductive	++	+/-	+/-	-/-
Osteogenic	+++	++	-	-
Immunogenicity	-	-	++	-

Abbreviations: ++++= strongest positive role; +++ = strong positive role; ++ = more positive role; + = weak positive role; - = no role; +/- = may play a role Table content adapted from Zipfel et al. and Gazdag et al.<sup>4,16</sup>

The Avitus® Bone Harvester equips you with cancellous bone autograft & bone marrow for your patients.

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# Based on 2023 national average pricing and average potential harvest volume of cancellous bone by the Avitus® Bone Harvester. \* Pricing cost **does not** include added cost of BMAC (an additional \$2,000 charge) furthering the cost savings Avitus® technology can provide.

Volume of Biologics Replaced:	With the Avitus® You Save:	Savings Over 10 Cases:	Savings Over 100 Cases:
5cc	\$900+	\$9,000+	\$90,000+
10cc	\$3,400+	\$34,000+	\$340,000+
20cc	\$8,400+	\$84,000+	\$840,000+
30cc	\$13,400+	\$134,000+	\$1,340,000+

## current options aren't cutting it



#### BIOLOGICS

Cost prohibitive Not autologous bone No CPT/RVU codes



#### **CORING REAMER / TREPHINE**

Limited harvest volume of 5cc<sup>5,6</sup> Services only low volume graft procedures Does not harvest marrow Cannot replace Bone Marrow Aspirate Concentrate (BMAC) Additional cost for bone substitutes to extend limited volume





#### OPEN HARVESTING

Patient Morbidity<sup>10-14</sup> Increased OR Time ~35mins<sup>14,15\*</sup> Secondary Invasive Incision<sup>10-14</sup>



#### **BMAC & SCAFFOLD**

Requires additional cost for scaffold Inferior to autologous cancellous bone<sup>9</sup> Leaves the sterile field Requires additional technician to spin marrow

#### INTRAMEDULLARY REAMER

Time consuming harvest - ~30 min<sup>7</sup> Requires irrigation, potentially reducing biologic activity<sup>8</sup> Services only high volume graft procedures Lacks liquid marrow component

Avitus® Bone Harvester was not specifically studied in these references

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## the avitus<sup>®</sup> bone harvester

the **only** complete minimally invasive autograft harvesting system

 Harvest up to 50cc of autogenous cancellous bone and additional non-diluted bone marrow in 5 minutes or less

• Service all procedural applications from large to small

 Replace bone substitutes, biologics and associated costs

• 1.5 cm incision

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# references

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Refer to the device specific instructions for use for information on indications for use, contraindications, potential complications, warnings, and precautions.

Avitus<sup>®</sup> is a registered trademark of Avitus Orthopaedics, Inc.

PATENTS: www.avitusortho.com/patents

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